

**Port of Anacortes
Cap Sante Marina Advisory Committee
Meeting Minutes**

DATE: 8/16/16 – TIME: 5:00 PM

Members present: Robin Pestarino, Stuart Currie, John Richards, Mary LaFleur, Dave Groves, Ken Crew, Erica Pickett, Mark Lione, Danielle Vincent, Brett Andrich

Members absent: Andy Schwenk, Howard Bean, Greg Mustari, Corey Joyce

Port Staff and Commissioners: Dan Worra, Brad Johnson and Commissioner John Pope

Guests in Attendance: none

Call to Order: The meeting was called to order by Stuart Currie at 5:00 PM.

Welcome and Introductions: Stuart Currie had the commissioner introduce themselves and what entity they represented.

Public Comment Period: No one was in attendance to comment.

Regular Agenda:

1. Minutes from June 14, 2016 were read and tabled until September meeting due to extended discussion on content.
2. Marine happenings update – Brad Johnson
 - Talks with committee about Salmon Derby (on December 4,5,6) have started.
 - Docks M, N, and O will be dredged from October thru December, about 100 boats will be affected and have to be moved temporarily.
 - Rendezvous will happen every weekend this summer.
 - The fishing fleet is now back from the North.
 - Summer staff are beginning to leave for fall.
 - Two more concerts will be held at the Port.
 - Credit-Back program is beginning to take effect. To date, 391 days of credit have been given to total \$7,400.00. All transient moorage is full as are permanent slips. The rate is 1/30 for permanent owners while full transient rate is paid by temporary users.
 - Stuart Currie offered that the tracking system used by Kate in the marina office sends reports to Anacortes Yacht Club monthly. “MESA” is compared to FSM program to see who is in the slip for security and accounting purposes.
 - David Groves commented on the excellent quality of summer staff the Port hired this year.

Unfinished Business:

1. B Dock – The repairs are finished. The buyers' season went well. The parking lot repairs and renovation went well. Brad offered that buyers of commercial crab boats hunted him down to tell him how much they liked the way the Port handled the season.
 - Dan reported the Port has paid \$20,000.00 for a rate study of the marina.
 - Property insurance at the marina will have a 5% increase
 - Port salaries will have a 2.5% CPI increase
 - Dredging will be 25% higher this year
 - Security has hired 1 person, is looking for the second one to hire
 - Port will hire a Customer Service Rep and does not know the cost at this time
 - Commissioners reviewed the condition of A and Q Docks and determined they will be a \$4 million dollar cost to repair
 - Dan proposed a 3.5% rate increase

- Stuart offered the average of the 3 options listed in the PNO Engineers' report gave Option #1 as \$150,000 per year cost; Option #2 as \$660,000 per year; Option #3 as \$1.57 million per year, Docks M, N, & O would be \$2.2 million.
- Mary LaFleur offered that there are there more boats anchored out in Fidalgo Bay because only the wealthy can stay at the marina and that she doesn't want a "Taj Mahal" of a marina, just a nice one.
- Danielle Vincent confirmed her customers are taking their boats out of the water onto the hard because of costs at the marina, the owners in the summer will anchor out and bring their boats in for the customers to charter or buy.
- Mark Lione asked if this was a trend? Danielle – yes, Mary – yes.
- Dan offered that the rates must not be too onerous as the marina is full in many sizes until January 31, 2017. The transient dockage generates about \$8 million total.
- Many members felt the empty slips in the transient docks gave the impression that the marina is so expensive it's empty. Robin suggested placing signs on docks to explain the transient docks.
- John Pope explained that the 114 transient slips on C Dock maybe moved to another dock not as visible or make other arrangements.
- The MAC agreed that modest increases are the best strategy for rates.
- The net profit from fuel is around \$600,000.00.
- Of the permanent slips 726 of the 800 are occupied by residence of Washington with 646 from Skagit County - 319 live in Anacortes, 64 are from Seattle and 45 are from Mount Vernon.

Summery of Discussion: Dan asked for support of the 3.5% rate increase

- John Richards – 3.0% , The Port needs to balance the needs of the customer with the purpose of the rate increase.
- Mary – 3.0% is fair, the perception on the docks is bad
- Brett – 3.0% fair
- David Groves – if 3.0% is what it takes, do it
- Ken Crews – no problem with 3.0%
- Danielle – 3.0% is OK
- Erica – 3.0% is OK
- Mark – Why tax? The state has a 12.5% charge to boat owners and goes to the state as property tax/lease hold tax. 3.0% is OK
- Robin – 3.0% is OK
- Stuart – 3.0% may not be enough...Q Dock is very bad. 3.0% generates \$712,000.00 per year and that is not enough

Brett Andrich made a motion: MAC will recommend a 3.0% increase to the Port Commissioners. Mark Lione Seconded the motion. Motion passed.

- T Dock – Dan asked Stuart to look into the crane speed issue that has continued to surface. John Richards, Brett Andrich, Ken Crew will form a committee and report to Stuart with their findings. Stuart will send an email to Jenkins and Josh to inform them of the committees work and to contribute to their inquiry.

2. South Basin property discussion was tabled until September meeting.

Public Comment Period : No one offered comments.

Adjourned: 6:10 PM

Respectfully submitted,

Robin H. Pestarino
Secretary